

☒ MOSQUITO ☐ HYACINTH	Lee County Mosquito/Hyacinth Control Districts Agenda Item Report	Meeting Date: 10/27/2022
PURPOSE/ACTION REQUESTED: Award and authorize the expenditure of funds for the Annual Price Agreement(s) for Adulticide and Larvicide Chemicals, ITB NO. 23-101.		
WHAT ACTION ACCOMPLISHES: This action will allow the Purchasing Manager to order Adulticide and Larvicide chemicals as needed, Based on a predetermined minimum / maximum inventory count. Over the term of the agreement - January 1, through December 31, 2023.		
MANAGEMENT RECOMMENDATION: ☐ Approve ☐ Dismiss		
BACKGROUND: The District solicited and received bids from vendors for an Annual Price Agreement for Adulticide and Larvicide Chemicals. Staff recommends award to the lowest responsible bidder(s) meeting specifications.		
TOTAL ANNUAL ESTIMATED EXPENDITURE \$ 3,539,903.00 (plus) CONTINGENCY (if necessary) \$500,000.00		
FINANCIAL and BUDGET CONSIDERATIONS: Chemical purchases will be charged to the inventory account. Chemical expenditures will be charged as chemicals are requisitioned from inventory for use for the field.		
SUPPORTING DOCUMENTS: Bids are due October 18th 2022, bid tabulation sheets will be e-mailed Oct 20, 2022 and presented on October 27, 2022 for approval.		



15191 Homestead Road. Lehigh Acres, FL. 33971





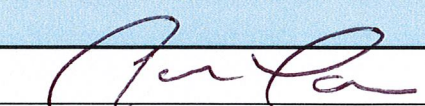
LEE COUNTY MOSQUITO CONTROL DISTRICT
ITB 23-101 ANNUAL ADULTICIDE and LARVICIDE CHEMICALS
JANUARY 1, 2023 - DECEMBER 31, 2023

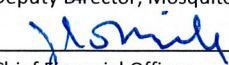


A.	ADULTICIDES				ADAPCO		CLARKE		Veseris		TARGET SPECIALTY	
	Item	Est Qty	UOM	Description	Unit Cost	Ext Cost	Unit Cost	Ext Cost	Unit Cost	Ext Cost	Unit Cost	Ext Cost
	A.1	3,500	GAL	Dibrom Concentrate (ea order < 6000 gal)	\$264.29	\$925,015.00		NO BID		NO BID		NO BID
	A.1		GAL	Dibrom Concentrate (ea order > 6000 gal)		NO BID		NO BID		NO BID		NO BID
	A.2	2,000	GAL	Imperium Concentrate		NO BID		NO BID		NO BID	\$241.00	\$482,000.00
	A.3	1,300	GAL	Fyfanon ULV Mosquito (55 gal drum)		NO BID		NO BID		NO BID		NO BID
	A.3			Fyfanon ULV Mosquito (260 gal tote)	\$68.20	\$88,660.00		NO BID	\$66.90	\$86,970.00		NO BID
	A.4	1,375	GAL	Permethrin 30-30 (275 gal tote)		NO BID	\$90.57	\$124,533.75	\$77.43	\$106,466.25	\$68.00	\$93,500.00
B.	LARVACIDES				ADAPCO		CLARKE		UNIVAR		TARGET SPECIALTY	
	Item	Est Qty	UOM	Description	Unit Cost	Ext Cost	Unit Cost	Ext Cost	Unit Cost	Ext Cost	Unit Cost	Ext Cost
	B.1	20	gal	Altosid Liquid Larvicide Concentrate (2.5 gal container)		NO BID	\$1,017.70	\$20,354.00	\$1,017.70	\$20,354.00	\$978.60	\$19,572.00
	B.2	3,200	lbs	Altosid P35 (40 lb bags)		NO BID	\$19.47	\$62,304.00	\$19.47	\$62,304.00	\$18.72	\$59,904.00
	B.3	4,000	lbs	Altosid SBG II Granule (40 lb bags)		NO BID	\$3.72	\$14,880.00	\$3.72	\$14,880.00	\$3.38	\$13,520.00
	B.4	5	cs	Altosid XR Briquet (220/case)		NO BID	\$818.40	\$4,092.00	\$818.40	\$4,092.00	\$787.60	\$3,938.00
	B.5	2,000	lbs	Altoside XR-G Granule (40 lb bags)		NO BID	\$9.77	\$19,540.00	\$9.77	\$19,540.00	\$9.40	\$18,800.00
	B.6	40,000	lbs	Bacillis Sphaericus Granule (40 lb bags)	\$5.81	\$232,400.00		NO BID		NO BID		NO BID
	B.7	10	cs	Bacillus Sphaericus Water Soluable Pouches (800/case)	\$821.94	\$8,219.40		NO BID		NO BID		NO BID
	B.8	384,000	lbs	Bacillus Thuringiensis Israelensis (BTI) Granule (40 lb bag)	\$1.49	\$572,160.00		NO BID	\$1.55	\$595,200.00	\$1.52	\$583,680.00
	B.9	9,600	lbs	MetaLarv S-PT (40 lb bag)	\$28.80	\$276,480.00		NO BID		NO BID		NO BID
	B.10	25,520	lbs	Natular G30 (40 lb bag)		NO BID	\$19.45	\$496,364.00		NO BID		NO BID
	B.11	6	cs	Natular G30 WSP (500 pouch/case)		NO BID	\$538.38	\$3,230.28		NO BID		NO BID
	B.12	8,000	lbs	Natular G (40 lb bag)		NO BID	\$8.65	\$69,200.00		NO BID		NO BID
	B.13	2,400	cs	VectoBac 12AS Liquid (2.5 gal container)	\$33.24	\$79,776.00		NO BID		NO BID		NO BID
	B.14	2,400	lbs	VectoBac WDG (25 lb drum)	\$35.00	\$84,000.00		NO BID		NO BID		NO BID
	B.15	250	lbs	VectoLex WDG (25 lb drum)	\$53.00	\$13,250.00		NO BID		NO BID		NO BID

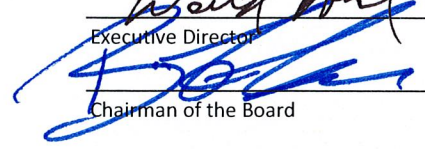
RECOMMENDED AWARD	\$2,191,300.40	\$568,794.28	\$208,140.00	\$575,500.00
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TOTAL ANNUAL ESTIMATE		\$3,543,734.68
CONTINGENCY (if needed)		\$500,000.00
		\$4,043,734.68


Deputy Director, Mosquito Control District


Chief Financial Officer


Executive Director


Chairman of the Board

10/27/22
Date
10/27/22
Date
10/27/22
Date
10/27/22
Date

NO BID
WINNING BID
DOES NOT MEET SPECIFICATIONS
PRICES ARE AGENCY SET
INCORRECT PRICING



OPEN BIDS FOR:
23-101
Open BID date:
8/29/2022
Close BID Date and Time:
10/7/2022 (Hurricane EXT)

[illegible]

Quotation

All Responses must be submitted on the form(s) provided below:

A. ADULTICIDES

Item	Est. Qty.	UOM	Description	Unit Price	Total Price
A.1	6000	Gal	Dibrom Concentrate (30 Gal Drums)	\$264.29/gl	\$1,585,740.00
A.2	2500	Gal	Imperium Concentrate (250 Gal tote)	No Bid	
A.3	5	Tote	Fyfanon ULV (ordered in 260 Gal tote)	\$17,733.57/tote	\$88,667.85
A.4	6	Tote	Permethrin 30-30 Concentrate (ordered in 275 Gal metal tote)	No Bid	

B. LARVICIDES

Item	Est. Qty.	UOM	Description	Unit Price	Total Price
B.1	50	Gal	Altosid Liquid Larvicide Concentrate (ordered in 2.5 Gal containers)	No Bid	
B.2	3200	Lbs	Altosid P35 (40 lb. bags)	No Bid	
B.3	4000	Lbs	Altosid SBG II (ordered in 40 lb. bags)	No Bid	
B.4	5	Case of 220	Altosid XR Briquet	No Bid	
B.5	2000	Lbs	Altosid XR-G Granule (ordered in 40 lb. bags)	No Bid	
B.6	45000	Lbs	Bacillus Sphaericus Granule FG (ordered in 40 lb. bags) Vectolex FG (Strain ABTS-1743)	\$5.81/lb* Please see attached letter for details.	\$261,450.00
B.7	10	Case of 800	Bacillus Sphaericus Water Soluble Pouches (800/case) Vectolex WSP Strain ABTS-1743	\$821.94/cs	\$8,219.40
B.8	384000	Lbs	Bacillus thuringiensis (Bti) Granule (Ordered in 40 lb. bags) Vectobac GS Strain AM65-52	\$1.49/lb* Please see attached letter for details.	\$572,160.00
B.9	9600	Lbs	MetaLarv S-PT (ordered in 40 lb. bags)	\$28.80/lb	\$276,480.00
B.10	30000	Lbs	Natular G30 (ordered in 40 lb. bags)	No Bid	
B.11	6	Case of 500	Natular G30 WSP (500 pouch/case)	No Bid	
B.12	8000	Lbs	Natular G (ordered in 40 lb. bags)	No Bid	
B.13	2400	Gal	VectoBac 12AS Liquid (ordered in 2.5 gallon / 30 gallon / 275 gallon tote)	\$33.24/gl* Please see attached letter for details.	\$79,776.00
B.14	2400	Lbs	VectoBac WDG (ordered in 25lb drum)	\$35.00/lb	\$84,000.00
B.15	1000	Lbs	VectoLex WDG (ordered in 25lb drum)	\$53.00/lb	\$53,000.00

Name: Andy Pierce Company Name: ADAPCO, LLC



Quotation

All Responses must be submitted on the form(s) provided below:

A. ADULTICIDES

Item	Est. Qty.	UOM	Description	Unit Price	Total Price
A.1	6000	Gal	Dibrom Concentrate (30 Gal Drums)	No Bid	No Bid
A.2	2500	Gal	Imperium Concentrate (250 Gal tote)	No Bid	No Bid
A.3	5	Tote	Fyfanon ULV (ordered in 260 Gal tote)	No Bid	No Bid
A.4	6	Tote	Permethrin 30-30 Concentrate (ordered in 275 Gal metal tote)	\$24,906.75	\$149,440.50

B. LARVICIDES

Item	Est. Qty.	UOM	Description	Unit Price	Total Price
B.1	50	Gal	Altosid Liquid Larvicide Concentrate (ordered in 2.5 Gal containers)	\$1,017.70	\$50,885
B.2	3200	Lbs	Altosid P35 (40 lb. bags)	\$19.47	\$62,304
B.3	4000	Lbs	Altosid SBG II (ordered in 40 lb. bags)	\$3.52	\$14,080
B.4	5	Case of 220	Altosid XR Briquet	\$818.40	\$4,092
B.5	2000	Lbs	Altosid XR-G Granule (ordered in 40 lb. bags)	\$9.77	\$19,540
B.6	45000	Lbs	Bacillus Sphaericus Granule FG (ordered in 40 lb. bags)	No Bid	No Bid
B.7	10	Case of 800	Bacillus Sphaericus Water Soluble Pouches (800/case)	No Bid	No Bid
B.8	384000	Lbs	Bacillus thuringiensis (Bti) Granule (Ordered in 40 lb. bags)	No Bid	No Bid
B.9	9600	Lbs	MetaLarv S-PT (ordered in 40 lb. bags)	No Bid	No Bid
B.10	30000	Lbs	Natular G30 (ordered in 40 lb. bags)	\$19.45	\$583,500
B.11	6	Case of 500	Natular G30 WSP (500 pouch/case)	538.38	\$3,230.28
B.12	8000	Lbs	Natular G (ordered in 40 lb. bags)	\$8.65	\$69,200
B.13	2400	Gal	VectoBac 12AS Liquid (ordered in 2.5 gallon / 30 gallon / 275 gallon tote)	No Bid	No Bid
B.14	2400	Lbs	VectoBac WDG (ordered in 25lb drum)	No Bid	No Bid
B.15	1000	Lbs	VectoLex WDG (ordered in 25lb drum)	No Bid	No Bid

Name: Robert Santana Company Name: Clarke Mosquito Control Products, Inc.

Quotation

All Responses must be submitted on the form(s) provided below:

A. ADULTICIDES

Item	Est. Qty.	UOM	Description	Unit Price	Total Price
A.1	6000	Gal	Dibrom Concentrate (30 Gal Drums)		
A.2	2500	Gal	Imperium Concentrate (250 Gal tote)		
A.3	5	Tote	Fyfanon ULV (ordered in 260 Gal tote)	17,394.00	86,970.00
A.4	6	Tote	Permethrin 30-30 Concentrate (ordered in 275 Gal metal tote)	21,293.25	127,759.50

B. LARVICIDES

Item	Est. Qty.	UOM	Description	Unit Price	Total Price
B.1	50	Gal	Altosid Liquid Larvicide Concentrate (ordered in 2.5 Gal containers)	5,088.50	50,885.00
B.2	3200	Lbs	Altosid P35 (40 lb. bags)	778.80	62,304.00
B.3	4000	Lbs	Altosid SBG II (ordered in 40 lb. bags)	148.80	14,880.00
B.4	5	Case of 220	Altosid XR Briquet	818.40	4,092.00
B.5	2000	Lbs	Altosid XR-G Granule (ordered in 40 lb. bags)	390.80	19,540.00
B.6	45000	Lbs	Bacillus Sphaericus Granule FG (ordered in 40 lb. bags)		
B.7	10	Case of 800	Bacillus Sphaericus Water Soluble Pouches (800/case)		
B.8	384000	Lbs	Bacillus thuringiensis (Bti) Granule (Ordered in 40 lb. bags)	62.00	539,400.00
B.9	9600	Lbs	MetaLarv S-PT (ordered in 40 lb. bags)		
B.10	30000	Lbs	Natular G30 (ordered in 40 lb. bags)		
B.11	6	Case of 500	Natular G30 WSP (500 pouch/case)		
B.12	8000	Lbs	Natular G (ordered in 40 lb. bags)		
B.13	2400	Gal	VectoBac 12AS Liquid (ordered in 2.5 gallon / 30 gallon / 275 gallon tote)		
B.14	2400	Lbs	VectoBac WDG (ordered in 25lb drum)		
B.15	1000	Lbs	VectoLex WDG (ordered in 25lb drum)		

Name: Scott Artman Company Name: ES OPCO USA LLC DBA Vesperis

Quotation

All Responses must be submitted on the form(s) provided below:

A. ADULTICIDES

Item	Est. Qty.	UOM	Description	Unit Price	Total Price
A.1	6000	Gal	Dibrom Concentrate (30 Gal Drums)		NO/Bid
A.2	2500	Gal	Imperium Concentrate (250 Gal tote)	\$241.00	\$602,500.00
A.3	5	Tote	Fyfanon ULV (ordered in 260 Gal tote)		NO/Bid
A.4	6	Tote	Permethrin 30-30 Concentrate (ordered in 275 Gal metal tote)	Perm X 30-30 \$21,037.50 Central Life Sciences Perm X 30-30 Permanone 30-30 \$18,700.00 ✓	\$126,225.00 \$112,200.00

B. LARVICIDES

Bayer-Permanone 30-30

Item	Est. Qty.	UOM	Description	Unit Price	Total Price
B.1	50	Gal	Altosid Liquid Larvicide Concentrate (ordered in 2.5 Gal containers)	\$978.60	\$48,930.00
B.2	3200	Lbs	Altosid P35 (40 lb. bags)	\$18.72	\$59,904.00
B.3	4000	Lbs	Altosid SBG II (ordered in 40 lb. bags)	\$3.38	\$13,520.00
B.4	5	Case of 220	Altosid XR Briquet	\$787.60	\$3,938.00
B.5	2000	Lbs	Altosid XR-G Granule (ordered in 40 lb. bags)	\$9.40	\$18,800.00
B.6	45000	Lbs	Bacillus Sphaericus Granule FG (ordered in 40 lb. bags)		NO/Bid
B.7	10	Case of 800	Bacillus Sphaericus Water Soluble Pouches (800/case)		NO/Bid
B.8	384000	Lbs	Bacillus thuringiensis (Bti) Granule (Ordered in 40 lb. bags)	\$1.52	\$583,680.00
B.9	9600	Lbs	MetaLarv S-PT (ordered in 40 lb. bags)		NO/Bid
B.10	30000	Lbs	Natular G30 (ordered in 40 lb. bags)		NO/Bid
B.11	6	Case of 500	Natular G30 WSP (500 pouch/case)		NO/Bid
B.12	8000	Lbs	Natular G (ordered in 40 lb. bags)		NO/Bid
B.13	2400	Gal	VectoBac 12AS Liquid (ordered in 2.5 gallon / 30 gallon / 275 gallon tote)		NO/Bid
B.14	2400	Lbs	VectoBac WDG (ordered in 25lb drum)		NO/Bid
B.15	1000	Lbs	VectoLex WDG (ordered in 25lb drum)		NO/Bid

Name: Marty Shuster Company Name: Target Specialty Products